Ben Shadabi

Greater Toronto Area, Ontario | 647-299-0124 | ben.shadabipoor@georgebrown.ca | linkedin.com/in/benshadabi

SUMMARY

Business Analytics student at George Brown (Apr 2028) who ran a restaurant for three years, including the P&L, forecasting and cost control, and led its sale. Built a restaurant profitability benchmark in Excel, SQL and Python and automated my own co-op search with Claude Code, drafting with AI and testing every number myself. Seeking a Summer 2027 co-op in finance, deal advisory or consulting.

EDUCATION

Honours Bachelor of Business Administration, Business Analytics (B303) *Expected Apr 2028*

George Brown Polytechnic, Toronto, Canada

- Relevant coursework: Analytics Fundamentals, Business Metrics, Data Preparation & Visualization
- Upcoming: Programming for Analytics, Final-Year Data Capstone

SKILLS

Analytical Tools: Excel (pivot tables, XLOOKUP), SQL (SQLite), Python (pandas, matplotlib), AI automation with Claude Code and Codex

Data Visualization: Tableau, Power BI (learning), dashboards and KPI reporting

Business: P&L Management, Revenue Forecasting, Variance Analysis, Process Improvement, Inventory and Supplier Management

Languages: English, Farsi

EXPERIENCE

Co-Founder & General Manager *May 2020 to Jun 2023*

Manny Restaurant, Bandarabbas, Iran

- Ran the full P&L for three years, growing net profit 35% after inflation (Year 3 vs. Year 1) before leading the sale of the business.
- Built revenue forecasts from 3 years of sales data and compared them with actuals, identifying variances that cut overhead 15%.
- Tracked inventory in an Excel system that cut food waste 20% and helped optimize 3 key supplier contracts.
- Created a staff scheduling model from hourly sales and traffic data, cutting labour costs 10% and improving service metrics.
- Redesigned the menu by combining customer feedback with item-level profitability, raising sales of high-margin items 20%.
- Served as the first point of contact for staff, vendors and customers, explaining financial and operational changes in plain language.

PROJECTS

Canadian Restaurant Profitability Benchmark *github.com/BenShadabi/canadian-restaurant-profitability-benchmark*

- Researched ISED and Statistics Canada data (2019 to 2024) and built a benchmark in Excel, SQL and Python, finding that the average Canadian restaurant kept a 2.5% net margin in 2024 and 42.3% lost money.
- Modelled a what-if scenario (labour down 10%, overhead down 15%, waste down 20%), showing profit rising from $21,500 to $68,169, or to $48,549 on published cost lines only.
- Used Claude Code to draft 8 SQL queries and a dashboard page, then edited them and tested every formula and number, with an automated check that recomputes the headline numbers.

Co-op Job Tracker (AI automation, open source) *github.com/BenShadabi/coop-job-tracker*

- Automated my co-op search with Claude Code agents that scan new job postings and career sites 3 times a day, score each posting against my skills and draft a tailored resume and cover letter, saving an estimated 1 to 2 hours a day.
- Scored 570+ postings, built 60+ application packages and tracked 140+ contacts in one HTML dashboard backed by a shared database, with deadlines, follow-ups and a funnel from applications to interviews.
- Set what the score measures and reviewed every draft before sending, then published a version with sample data on GitHub so other co-op students can set it up in 5 minutes.